

Message Text

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PAGE 01 MOSCOW 14287 210847Z

15

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 DODE-00 NSAE-00 RSC-01 TRSE-00

AEC-11 CIAE-00 MC-02 DRC-01 /052 W

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P 210838Z SEP 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 2701

INFO USDOC WASHDC PRIORITY

C O N F I D E N T I A L MOSCOW 14287

E.O. 11652: GDS

TAGS: ESTC, UR

SUBJECT: EXTENSION OF DEMONSTRATION LICENSE FOR HEWLETT-
PACKARD COMPUTER SYSTEM

EXCON FOR COMMERCE

1. LOCAL HEWLETT-PACKARD REP ADVISED COMMERCIAL OFFICE
SEPTEMBER 20 OF PROBLEM WHICH HAS ARISEN IN CAE OF H-P
2000-F-200 SYSTEM CURRENTLY ON DEMONSTRATION AT MOSCOW'S
INSTITUTE OF HIGH TEMPERATURES. EXHIBITION LICENSE EXPIRES
SEPTEMBER 30, AND H-P DOES NOT EXPECT APPROAL OF LICENSE TO
SELL SYSTEM, WHICH CURRENTLY UNDER CONSIDERATION IN
WASHINGTON, PRIOR TO THAT DATE. IF DEMONSTRATION LICENSE NOT
APPROVED, H-P WILL HAVE TO SHIP SYSTEM OUT OF USSR SINCE BONDED
STORAGE NOT RPT NOT AVAILABLE.

2. COMMENT: H-P REP EXPLAINED THAT SYSTEM AT INSTITUTE OF HIGH
TEMPERATURES CURRENTLY BEING USED AS DEMONSTRATOR MODEL FOR
TRAINING OTHER SOVIET CUSTOMERS IN USE OF H-P SYSTEMS. UNDER
CURRENT PROCEDURES, SYSTEM CANNOT BE USED UNLESS H-P
REPRESENTATIVE PRESENT. DUE TO THIS SPECIAL ARRANGEMENT,
H-P REPRESENTATIVES HAVE FULL ACCESS TO INSTITUTE, INCLUDING
THEIR OWN KEYS. EMBASSY RECOMMENDS THAT DEMONSTRATION
LICENSE BE EXTENDED IN ORDER SPARE H-P CONSIDERABLE EXPENSE AND
DIFFICULTY OF TRANSPORTING SYSTEM OUT TO WEST AND BACK TO USSR,
ASSUMING LIKELIHOOD POSITIVE ACTION ON SALES LICENSE.

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DUBS

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Message Attributes

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